

CRA Coalition Grants and Investments Task Force Survey

The Grants and Investments Task Force is conducting a survey of Chicago-region organizations to identify CRA-qualified grants and investments priorities and using those priorities to develop a method to measure the impact of the grants and investments activity of Chicago-region banks. Responses will be kept confidential.

This survey seeks, for the first time, to quantify the demand for different types of grants and investments in an effort to ensure that banks are offering the flexible and creative funding most needed in underserved communities. Using the completed surveys, the task force will have detailed and insightful information to continue to encourage financial institutions to meet their CRA obligation.

1. Organization Name _____

2. Primary Service Area _____
(ZIP code, Neighborhood, City, County, Region, etc.)

3. My organization primarily seeks:

project or general operating grants investments both grants and investments

How to complete the loans and investments section:

To complete this section, rank the type of loans or investments based on your organization's specific investment needs (not necessarily the types of investments you currently receive). **Rank the most important as "5" and the least important "1."**

If your organization only pursues project or operating funding, go to the next section.

<p>(1) Loan Pool Participation</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(7) Equity Equivalent Investment</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(2) Tax Credit Assistance</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(8) Credit Enhancement/Letters of Credit</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(3) Mortgage Backed Securities</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(9) Permanent Capital/Equity</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(4) Senior Debt</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(10) Cash Flow Lending/Receivables</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(5) Housing Bonds</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(10) Other Investments Funding (please specify in space below)</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(6) Subordinate Debt</p> <p>Least Important 1 2 3 4 5 Most Important</p>	

Please include any additional comments in the space below:

- TURN OVER TO COMPLETE SURVEY -

How to complete the grants section:

To complete this section, rank the type of grant based on your organization's specific grant needs (not necessarily the types of grants you currently receive). Rank the most important as "5" and the least important "1."

If your organization only pursues loans or investments, leave this section blank

<p>(1) General Operating</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(5) Building Rehab/Construction</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(2) Staff Development</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(6) Operating Reserve/Permanent Endowment Fund</p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(3) New Product/Program Research & Development</p> <p>Least Important 1 2 3 4 5 Most Important</p>	<p>(7) Other Grant Funding</p> <p><i>please specify in space below</i></p> <p>Least Important 1 2 3 4 5 Most Important</p>
<p>(4) Grant for Direct Service (Financial literacy, job training, etc)</p> <p><i>please specify in space below</i></p> <p>Least Important 1 2 3 4 5 Most Important</p>	

<p>Please include any additional comments in the space below:</p>

The survey can be faxed to Woodstock Institute at (312) 427-4007 or emailed to tfeltner@woodstockinst.org

- COMPLETE -

Definition of Terms

Building Rehab/Construction: Funding designated for the rehabilitation or construction of affordable housing units or for a development that includes affordable housing.

Cash flow lending/receivables: A loan to an organization that covers operating expenses such as staff salaries, rent and utilities. It is often secured by an assignment of an approved, but, yet-to-be-received grant. This type of lending allows organizations to continue operations while waiting on grants whose disbursement has been delayed.

Credit Enhancement/Letters of Credit: A letter from a financial institution guaranteeing that a buyer's payment to a seller will be received on time and for the correct amount. In the event that the buyer is unable to make payment on the purchase, the bank will be required to cover the full or remaining amount of the purchase.

Equity Equivalent Investment (EQ2): A loan to nonprofit community development and lending organizations that behaves like equity but is actually deeply subordinated debt.

Financial Education: Project funding to support a financial education project, which may include mortgage education, budgeting, avoiding high cost debt, using debt responsibly, and other projects.

General Operating: General operating support funds the day-to-day costs of an organization. These costs include office space, staff salaries, marketing materials and other essentials. Technology and computer systems are sometimes considered in this category.

Housing Bonds: Bonds that are secured by mortgage re-payments on homes or rental properties.

Loan Pool Participation: "Buying" a piece of a loan pool that is managed by another lender. The seller of the portion of the loan pool is responsible for underwriting and, often, servicing the loans in the pool.

Mortgage Backed Securities: A type of asset-backed security that is secured by a mortgage, or a collection of mortgages. Banks often purchase securities backed by pools of loans made to low-income borrowers for CRA credit.

New Product/Program Research & Development: Product or program research and development funding is designed to create, preserve or expand a product or program.

Operating Reserve Fund/Permanent Endowment Fund: Funding designated to ensure the long-term organizational and operating stability of an organization that allows it to maintain a balanced budget and effectively manage cash flow shortages, irregular cash flows, and delays in grant payments or contract reimbursements.

Permanent Capital/Equity: A grant to a CDFI that goes to its loan pool, not operations. CDFIs can classify this type of grant as equity or as permanent capital (money available to lend that it never has to repay to an investor). The permanent capital can also be used to fund the CDFI's loan loss reserves.

Senior Debt: Form of debt that takes priority over other debt securities sold by the issuer. In the event the issuer goes bankrupt, senior debt must be repaid before other creditors receive any payment.

Staff Development: Staff development funding supports job-related training that is directly related to enhancing job skills and professional development.

Subordinate Debt: A loan (or security) that ranks below other loans (or securities) with regard to claims on assets or earnings. Also known as "junior security" or "subordinated loan."

Tax Credit Assistance: Helping CDCs, CBOs, CDFIs and for-profit developers figure out how to use various tax credits (e.g., NMTCs) in their projects, or, having the bank make the tax credit commitments to projects directly.